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## **NBK** at a Glance

the MENA region.



#### **Snapshot**

	The state of the s
Background	<ul> <li>National Bank of Kuwait S.A.K.P. ("NBK" or the "Bank") was established in 1952 as the first local bank and the first shareholding company in Kuwait and as the first indigenous bank in the GCC.</li> <li>The Bank is the leading banking group in Kuwait in terms of assets, customer deposits and customer loans and advances.</li> <li>NBK is the dominant bank in Kuwait with more than 30% market share of assets as of 31 December 2016.</li> <li>The Bank was ranked amongst the 50 safest banks in the world by Global Finance and was named the most valuable banking brand in Kuwait and among the top 10 in the region by Brand Finance.</li> </ul>
Ownership	<ul> <li>The Bank was established by a group of leading Kuwaiti merchants and it has retained the same core shareholder base since that time.</li> <li>NBK's shares are listed on the Kuwait Stock Exchange since 1984 with only one shareholder holding owning more then 5% of the Bank's share capital (PIFSS owns 5.53% as of October 2016).</li> <li>NBK's market capitalisation as at 31 December 2016 was USD 11.8 bn.</li> </ul>
Operations	<ul> <li>The Bank's core businesses are (i) consumer and private banking, (ii) corporate banking, (iii) Islamic banking and (iv) investment banking and asset management.</li> <li>The Bank operates across 15 countries with a predominant focus on</li> </ul>

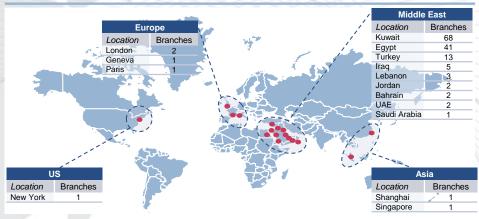
### **Credit Ratings**

Rating Agency	Long Term Rating	Standalone Rating	Outlook
Moody's	Aa3	аЗ	Stable
STANDARD &POOR'S	A+	а-	Stable
Fitch Ratings	AA-	a-	Stable

#### **Financial Snapshot**

USD million	2014	2015	2016
Total Assets	71,178	77,104	79,085
Loans, advances & Islamic financing	38,911	44,277	44,475
Customer Deposits	36,791	39,403	41,196
Total Equity	9,379	10,427	11,125
Net Operating Income	2,160	2,381	2,435
Net Profit attributable	855	922	964
Cost to Income (%)	32.5%	32.2%	33.8%
Net Interest Margin (%)	2.45%	2.42%	2.47%
NPL Ratio (%)	1.50%	1.34%	1.28%
Loan Loss Coverage Ratio (%)	276.1%	322.4%	365.2%
Return on Average Equity (%)	10.5%	10.5%	10.2%
Tier 1 Ratio (%)	13.3%	14.7%	15.7%
Capital Adequacy Ratio (%)	14.5%	16.8%	17.7%

### **Overview of Regional and International Geographic Presence**



# **Key Strengths**



#### High Credit Ratings and among the Top Brand Values Regionally

- NBK has one of the highest credit ratings in the MENA region.
- The Bank was ranked amongst the 50 safest banks in the world by Global Finance and was named the most valuable banking brand in Kuwait and among the top 10 in the Middle East by Brand Finance.

## **Sound and Consistent Financial Performance**

- NBK has a long history of profitability and remained profitable throughout the global financial crisis.
- The Bank also boasts an excellent asset quality (NPL ratio at 1.28 % at end-2016). NBK also maintains strong liquidity which serves as a buffer in times of needs.

#### Stable Shareholder Base and Strong Management Team

- The Bank was established in 1952 by a group of leading Kuwaiti merchants and has retained the same core shareholder base since then.
- NBK's stable shareholder base is complemented by a strong and stable Board of Directors and a longserving executive team with in-depth experience.



#### **Strong Investment Banking Capability**

 NBK conducts its investment banking and asset management business through its subsidiary, Watani Investment Company K.S.C.C. (Known as NBK Capital).

#### Largest Banking Group in Kuwait with Dominant Market Position

- As at 31 December 2016, the Bank was the largest bank in Kuwait in terms of total assets, loans and customer deposits. In addition, the Bank enjoys a dominant market share across its business segments.
- NBK also has one of the largest and most diversified distribution networks.

## Only Banking Group in Kuwait to Provide Both Conventional and Islamic Banking

- Following its consolidation of Boubyan Bank in 2012, NBK became the only banking group in Kuwait to offer both conventional and Islamic banking services.
- This has allowed the Bank to leverage off the opportunities across both markets, particularly given the growing importance of Islamic Finance in Kuwait.

## A Strong Regional and International Network

- NBK has a strong regional and international presence, with operations in 15 countries, 9 of which are in the MENA region.
- The Bank continues to explore opportunities to expand geographically with a primary focus on further strengthening operations in MENA region.

# Rating Excerpts



The standalone baseline credit assessment (BCA) of a3, reflects the bank's (1) dominant position in its domestic market, underpinning its resilient core profitability and growth prospects; and (2) robust financial fundamentals including consistently strong asset quality, as well as adequate capitalisation and liquidity. ""

Moody's

Moody's - 30 May 2017

We view NBK's business position as "strong," reflecting the bank's leading position in Kuwait. We believe NBK's business model, which is more diversified than that of many emerging peers, will help the group exhibit resilience in the challenging economic environment.... The stable outlook reflects our expectation that NBK's asset quality and capitalization will remain relatively stable, its market position strong, and its funding and liquidity relatively unchanged. 33

STANDARD &POOR'S Standard & Poor's - 22 June 2017

NBK's Viability Rating (VR) is underpinned by its flagship status and dominant franchise, which supports revenue generation capacity and ability to finance better quality assets than peers. The rating also factors in the bank's strong management, consistent strategy and solid funding profile, benefiting from large, diverse and stable government related deposits.



Fitch Ratings - 16 October 2017



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### **Overview of Kuwait**



#### **Snapshot**

### Overview

- The State of Kuwait ("Kuwait" or the "Sovereign") is a sovereign state on the coast of the Arabian Gulf, covering a total area of 17,818 square kilometers.
- Kuwait is a constitutional monarchy, headed by His Highness the Emir, Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah.

### Economy

- Kuwait enjoys an open economy, dominated by the government sector. Its economy, while primarily dependent on the oil industry, has witnessed an increasing contribution from non-oil sectors.
- Kuwait has one of the lowest industry breakeven oil prices globally, and the lowest fiscal breakeven in the GCC, making it more resilient to low oil prices. It has registered substantial fiscal and external surpluses over the years, which serve as a buffer.

Strategic Vision Kuwait has launched a long-term policy vision under the banner of "Kuwait Vision 2035". The vision encompasses six strategic aims: increasing GDP growth, encouraging the private sector, supporting human and social development, promoting demographic policies, enhancing and improving the effectiveness of government administration, and consolidating the country's Islamic and Arab identity. Kuwait has set medium-term development strategies with a view to ultimately achieving this vision.

## Current account to recover into surplus



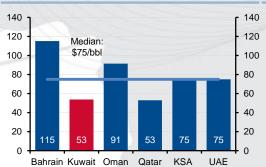
#### Strong sovereign balance sheet



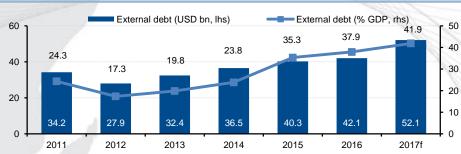
#### **Key Figures**

### GCC fiscal breakeven oil price

Key Indicators	2016E	2017F
Sovereign Ratings	Aa2 / AA / A	A (M/S/F)
Current Account	\$1.0 bn	\$5.5 bn
Gov Revenues (%GDP)	40%	43%
Public Debt (% GDP)	18.9%	19.4%



### External debt which is relatively low as a share of GDP



Sources: Central Bank of Kuwait, Central Statistical Bureau, Ministry of Finance, IIF, IMF and NBK estimates

# **Overview of Kuwait (Continued)**



#### **Recent Developments**

### GDP Growth

- Economic growth is seen improving despite the drop in oil prices, supported by a robust non-oil sector. Fiscal and external buffers give Kuwait ample capacity to sustain spending plans.
- Non-oil growth is expected to accelerate slightly as capital spending on projects remains on track and the consumer sector stabilizes. Non-oil growth is expected to be around 3.5-4% in 2017 and 2018.

### Public Finance

- Fiscal deficits are expected to persist in the near-term given lower oil revenues, but should remain manageable given ample buffers.
- Inflation is expected at 1.5% in 2017 as higher utility tariffs are
  offset by softening domestic price dynamics and limited global
  inflation; 2018 is expected to see inflation rise higher on a recovery
  in the residential housing sector.

#### Household Debt

- Household debt growth has slowed but remains steady; growth stood at 7.2% by July 2017, close to its expected pace for 2017.
- Kuwaiti employment remained healthy in 1Q17, although it grew moderately. Robust private sector employment was offset by a slight easing in public sector hiring.

#### Credit Growth

- Credit growth remained robust in 2017, supported by government project implementation and the recovery in real estate. It is seen accelerating towards 7-9% in 2017 and 2018. A one-time corporate debt repayment in Oct. 2016, however, still weighs on its y/y performance. As of July 2017, credit grew by 3.5% y/y.
- Government project awards have maintained a good pace and the pipeline of tenders remains strong..

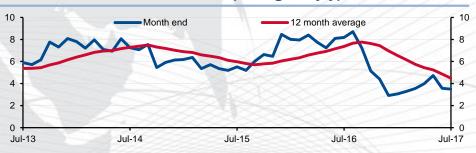
#### Real Estate Activity

Real estate activity is on the mend, buoyed by the recovery in the residential housing sector. Total sales contracted by a significantly slower 12% in the 12-months ending September 2017, settling at KD 2.3 billion. Residential property prices, which saw an orderly correction the last two years, improved in recent months.

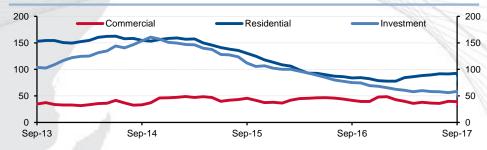
#### Investment



#### Private credit (change, %y/y)



#### Real estate sales 12m average (KD mn)



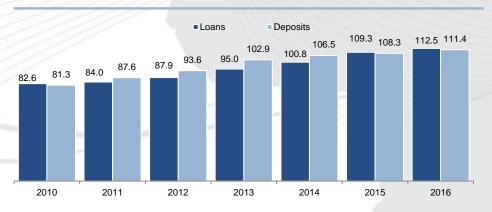
# Overview of the Kuwaiti Banking Sector



#### **Snapshot**

- The Kuwaiti banking sector comprises 23 banks, including 11 domestic banks (five conventional, five Shariah-compliant and one specialized), and 12 branches of international banks (11 conventional and one Islamic).
- Highly regulated sector by the Central Bank of Kuwait ("CBK") with a number of regulations and supervisory norms in place monitoring interest rates charged, lending limits and concentrations, investment limits, liquidity and capital adequacy.
- The government's financial strengths underpins its capacity to provide support to the banking sector with historical evidence of support. Most recently, in 2008, the state offered capital support to one bank as well as introduced a blanket guarantee on deposits following the global financial crisis.

#### Key Indicators<sup>1</sup> (USD bn)



#### **Overview of Basel III Implementation in Kuwait**

 In June 2014, the Central Bank of Kuwait announced the implementation of the Instructions of Basel III Capital Adequacy Framework in its final format to all local banks.

#### **Minimum Capital Requirements**

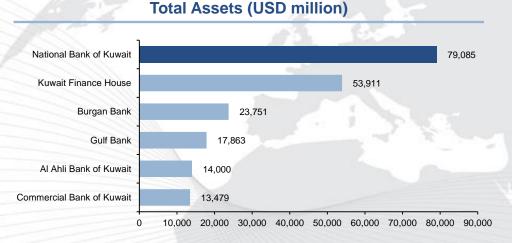
 Kuwait's minimum capital requirements are more stringent, being 2.5%, higher than the Basel III guidance with full phase-in required by December 2016 (as compared to Basel III's Jan-2019 deadline)

Phase-in Arrangements	Dec-2014	Dec-2015	Dec- 2016
Total Common Equity Tier 1	8.5%	9.0%	9.5%
Additional Tier 1	1.5%	1.5%	1.5%
Tier 1	10.0%	10.5%	11.0%
Tier 2	2.0%	2.0%	2.0%
Total minimum CAR	12.0%	12.5%	13.0%
D-SIB	0.5%-2.5%	as part of CET	1 (by 2016)

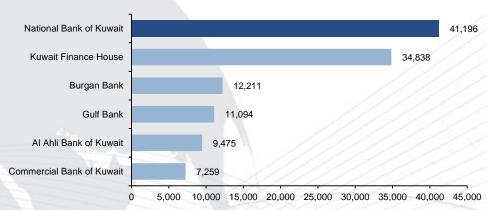
### The Dominant Kuwaiti Franchise



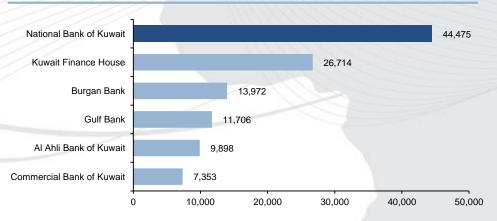
NBK is the leading banking group in Kuwait with a market leading position across its business segments



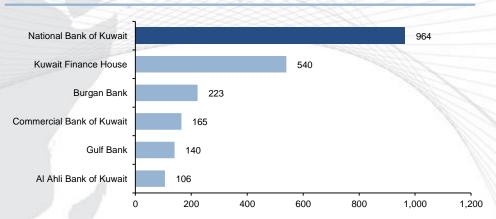
#### **Customer Deposits (USD million)**



### **Customer Loans & Advances (USD million)**



#### Net Profit attributable (USD million)





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## **NBK's Strategy**



The Group's strategy, which is based on two main pillars, focuses on defending and growing its leadership position in Kuwait whilst also diversifying its business

#### Defend and Grow Leadership Position in Kuwait

Maintain excellence and market leadership position, to expand market shares and to maintain discipline in managing both risks and costs Corporate Banking

Consumer
Banking

Private Banking

• The Bank aims to (i) remain the primary banker for the leading local companies whilst continuing to be active in the mid-market sector; (ii) remain the bank of choice for foreign companies and continuing to serve at least 75% of those companies and (iii) maintain its current market share in trade finance (over 30%). To achieve the above, NBK will leverage off its different services, expand its coverage and broaden the range of products and services offered.

- NBK intends to expand its consumer customer base by focusing on profitable consumer segments (such as the affluent and mass affluent segments) and by attracting new clients such as the SMEs.
- Through the above, the Bank aims to maintain its leadership position, maintain its focus on delivery of superior customer service experience and achieve the lowest cost of funds among Kuwaiti conventional banks.
- Within the private banking sector, NBK aims to continue to provide a unique proposition to high net worth clients in collaboration with its investment arm. NBK also aims to provide superior customer service through its highly experienced bankers. The Bank also aims to leverage off its existing brand and experience (particularly in Switzerland) to provide access to leading funds and broaden its product portfolio.

# Geographical, and product and service diversification

Includes expanding regional presence, establishing an Islamic banking franchise and building a leading regional investment bank.

Expand
Regional
Presence

Establish an Islamic Franchise

✓ Build Regional Investment Bank

- The Bank's geographic diversification strategy is to leverage its fundamental strengths and capabilities, including its international reach and strong regional relationships, to build a regional platform and support growth in key markets.
- NBK focuses on markets identified to have long-term potential through a combination of high growth economies, sound demographic trends and opportunities aligned with the Bank's competitive advantages.
- The Bank's strategy, in relation to its Islamic subsidiary, is to differentiate it from other domestic Islamic banks through a clear focus on high net worth and affluent clients and large and mid-market corporate customers.
- NBK looks to establish its business as a leading regional investment banking, asset management, brokerage and research operation and to leverage the Group's strong regional position to cross sell these products across the MENA region.

# **Kuwait Operations**



NBK is a universal bank and the industry leader in all key business segments in Kuwait with an average market share of 30%

Overview and strategy					
Corporate Banking	Consumer Banking	Private Banking			
<ul> <li>Remain the primary banker for most of the local blue-chip companies, and an active player in the mid-market</li> <li>Remain bank of choice among foreign corporations and continue serving 75% of them active in the Kuwaiti market</li> <li>Maintain current market share in excess of 30% in trade finance in Kuwait</li> <li>Offer differentiated services to large corporate clients leveraging other NBK units</li> <li>Increase market share in medium corporate segment through focused teams and relationship management</li> <li>Focus on Government mega projects benefiting from NBK's large capital base</li> <li>Maintain asset quality with emphasis on credit control and risk management</li> </ul>	<ul> <li>Maintain undisputed leadership in retail banking with leading market share and the highest customer penetration among conventional banks</li> <li>Maintain focus on customer service</li> <li>Expand client base with focus on profitable consumer segments such as affluent and mass affluent, and aim to attract new bankable clients such as SMEs</li> <li>Achieve lowest cost of funds among Kuwaiti commercial banks</li> <li>Pioneer innovative multi-channel solutions including state of the art internet, mobile banking and call center services</li> <li>Focus on the evolution to segment of one by providing tailor-made propositions aiming at better cross-sell, increased product penetration, proactive attrition management utilizing the latest tools and technologies</li> </ul>	<ul> <li>Continue to provide a unique proposition to HNW clientele in collaboration with NBK Capital and the bank's international network</li> <li>Provide access to best of breed international funds leveraging NBK Banque Privee's wealth management expertise</li> <li>Provide the best service with a dedicated team of over 30 well qualified and experienced private bankers</li> <li>Leverage NBK's strong brand to acquire new clients and retain onshore relationships</li> <li>Broaden the product portfolio to accommodate growing needs</li> </ul>			

NBK is a full-service bank that offers a broad suite of financial services and products to clients, meeting their ever growing and evolving demands

# **International Operations**



#### **International Operations**

- NBK's international operations currently contributed to circa 30% of its bottom line with the Bank aspiring to increase this contribution.
- The Bank generally aims to maintain a majority stake in its subsidiaries or at least maintain a decision making role.
- NBK's international presence is a differentiating factor for the Bank and an extension of the MENA franchise enabling better service and strengthening client relationships.
- Specifically within the MENA region, the Bank is focused on growing its business in existing and new markets through attracting increased corporate and private customers.
- Meanwhile, across the international locations, the Bank's focus is on servicing its private and corporate customers who are active internationally and growing its business with international companies that are active in the MENA region.
- Within its international network, NBK is focused on managing risks and costs to improve efficiency and achieve long-term cost savings and productivity gains.

#### **Overview of Performance**

Revenue	Trends (US	D mn)	Balance Sho	eet Trends (	(USD mn)
■ Net Operatir	ng Income	Net Profit	■ Se	egment Assets 29,178	
508	261	327	26,559	23,170	27,106
2014	2015	2016	2014	2015	2016

	Established or acquired	Branches	Legal structure
International			
London	1983	2	Subsidiary
New York	1984	1	Branch
Geneva	1984	1	Subsidiary
Singapore	1984	1	Branch
Paris	1987	1	Branch
Shanghai	2005	1	Branch
MENA region			
Bahrain	1987	2	Branch
Lebanon	1996	3	Subsidiary
Jordan	2004	2	Branch
Iraq	2005	5	Subsidiary
Saudi Arabia	2006	1	Branch
Egypt	2007	41	Subsidiary
C∗ Turkey	2007	13	Associate
UAE	2008	2	Branch

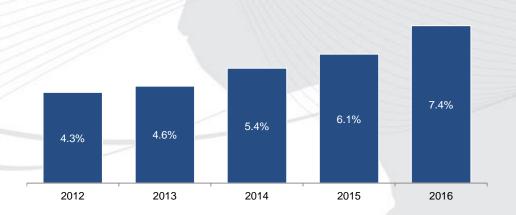
# Boubyan Bank (58.4% owned subsidiary)







#### **Market share of Total Deposits (%)**



#### **Key Highlights**

- Islamic banking has been gaining strong grounds in the Kuwaiti market in recent years, representing close to 40% of assets and deposits at year-end 2016.
- After a series of gradual share acquisitions since 2009, NBK's stake in Boubyan bank reached 58.4% in 2012. Through Boubyan, NBK aims at diversifying its income stream, complementing its product offering as well as targeting a new segment of clients.
- The size and market share development of Boubyan relative to other Islamic banks leaves significant room for repositioning the bank and acquiring market share.
- As the largest single shareholder, NBK is committed to the future growth and transformation of Boubyan Bank and establishing strong presence in the growing Islamic banking segment.
- Leading international consulting firms have assisted Boubyan in developing a new strategy aiming to differentiate the bank from other players with a clear focus on HNWI, affluent and mid/large companies.
- The bank's transformation and strategy implementation is led by a highly proficient management team with extensive regional banking experience, with key positions filled by NBK veterans aligned with the NBK culture.

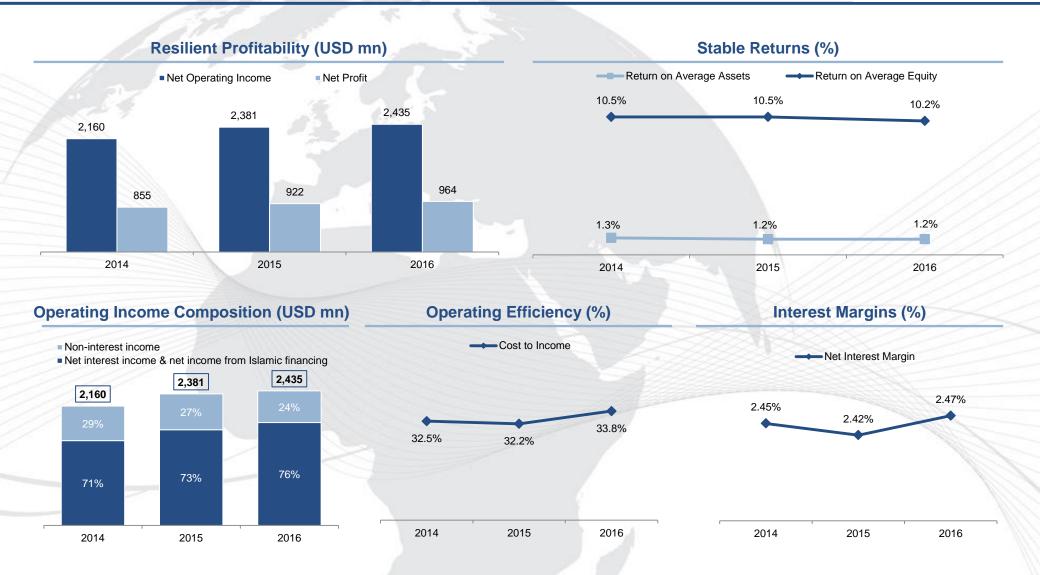
Notes: Market share data based on the consolidated data of all banks operating in Kuwait



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# **Operating Performance & Profitability**



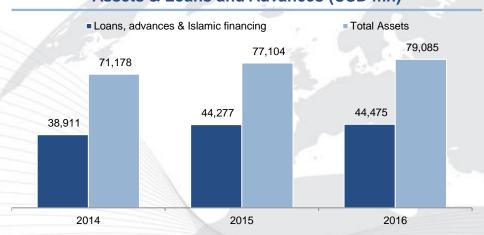


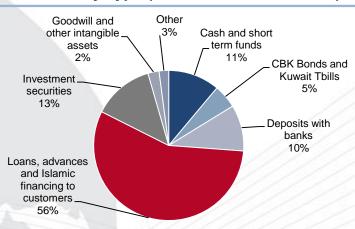
### **Balance Sheet Parameters**





### **Breakdown of Assets by Type (As at 31 December 2016)**





#### Breakdown of Gross Loans and Advances Breakdown of Gross Loans and Advances

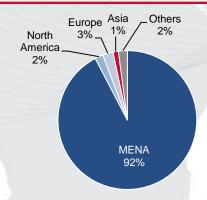
Low loan concentrations

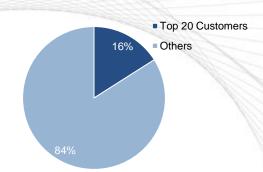
By Type - As at 31 December 2016







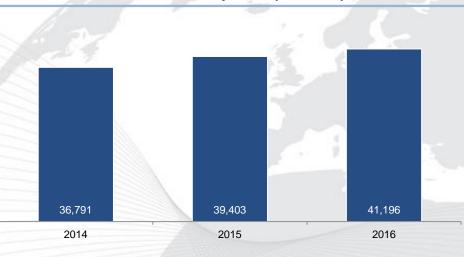




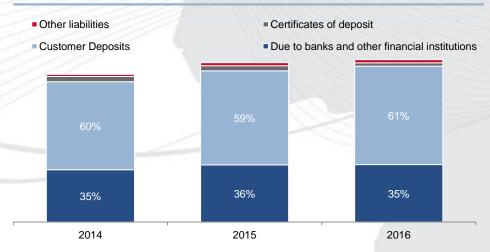
# **Funding and Liquidity Positions**



#### **Customer Deposits (USD mn)**

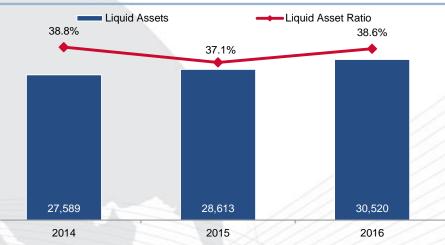


#### (Total Liabilities) Funding Mix (USD mn)



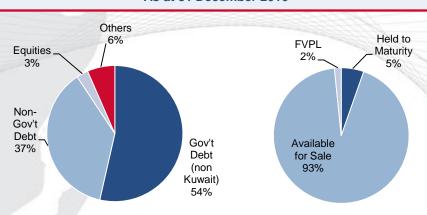
#### Notes:

#### **Strong Liquidity Position (USD mn)**



#### Overview of Investment Securities<sup>1</sup> - USD 10.4 bn

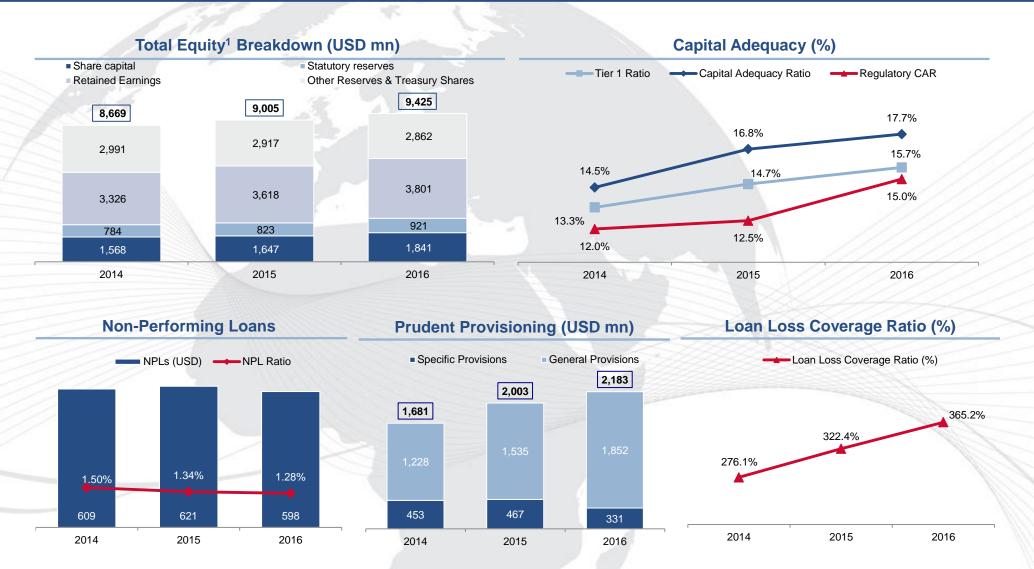
#### As at 31 December 2016



<sup>&</sup>lt;sup>1</sup>Excludes investments in Central Bank of Kuwait Bonds and Kuwait Government Treasury Bonds

# **Capitalization and Asset Quality**





Notes:

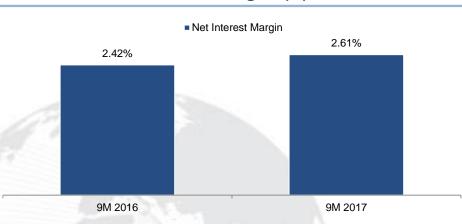
<sup>&</sup>lt;sup>1</sup>Equity here refers to total equity attributable to the shareholders of National Bank of Kuwait S.A.K.P.



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# 9M 2017 Key Performance Extracts

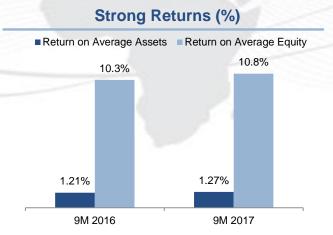
#### **Interest Margins (%)**



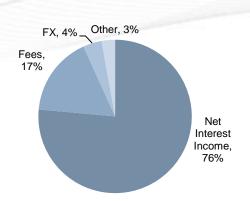
#### **Income Statement Key Highlights (USDmn)**

USD million	9M 2016	9M 2017
Net Interest Inc. & net inc. from Islamic financing	1,383	1,543
Fees and Commissions	326	339
Net Operating Income	1,806	2,019
Total Operating Expenses	612	632
Operating Surplus	1,195	1,386
Provision charge for credit & impairment losses	359	484
Taxation	69	66
Non-Controlling Interests	41	47
Profit Attributable to Shareholders	726	789

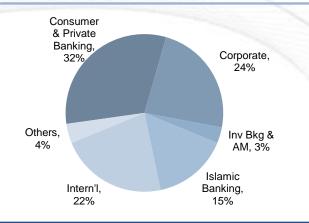
#### Strong returns and well-diversified earnings





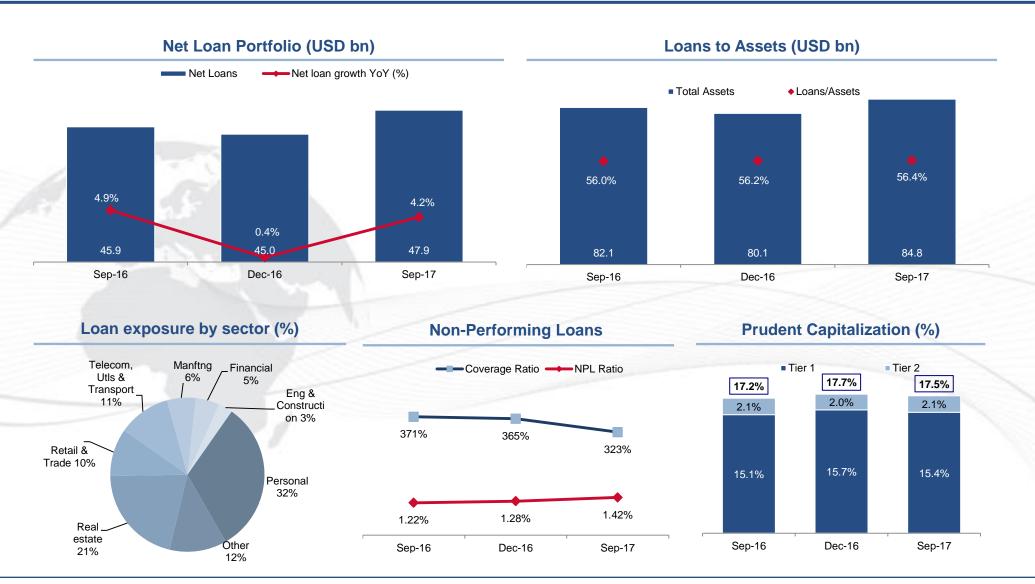


#### **Operating Income by Business Line**





# 9M 2017 Key Performance Extracts (Continued)







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# **Kuwait Selected Mega Projects**



Project	Sector	Value (KD bn)	Scope	Status
South Al Mutlaa City	Housing	2.33	30,000 residential units, schools and other facilities	<b>Underway</b> : The overall project has progressed by 9 percent. Package 3 bidding extended to close by December (18,520 plots) and the city main roads project is undebidding. Package 1 has progressed by 12%. Package 2 is expected to be completed by March 2019.
New Refinery Project (NRP)	Oil & gas	3.90	New 615,000 bpd refinery by KNPC	<b>Underway</b> : Construction works have commenced on Package 4 (Tankage). FEED pipeline awarded. Overall project progressed by 40% and project completion expected in 2019.
Olefins III Project	Oil & gas	2.10	Petrochemical plant to be integrated with New Refinery Project (Al Zour Refinery)	<b>Planning</b> : FEED phase underway; technical consultancy and engineering study tenders have been issued. The main contract is expected to be awarded in 2019.
Clean Fuels Project (CFP)	Oil & gas	3.70	Specification upgrade and expansion of 2 existing refineries to produce 800,000 b/d.	<b>Underway</b> : The overall project has progressed by 88 per cent with the completion expected by early 2018. KNPC has signed a loan worth \$6.25 billion with international lenders and export credit agencies to fund the project.
Jurassic Non Associated Oil & Gas Reserves Expansion: Phase 2	Oil & gas	1.22	Production of 120,000 b/d of wet crude and more than 300 million cubic feet a day (cf/d) of sour gas	<b>Underway</b> : All three contracts have now been awarded; construction is now ongoing and completion date is set for May 2019.
Jurassic Gas Facility – P1	Oil & gas	0.9-1.5	Production of 590 million cubic feet a day (cf/d) of gas	<b>Bidding</b> : Central Agency for Public Tenders (CAPT) has formally invited companies to bid for the EPC of the project in August 2017.
LNG Import and Regasification Terminal	Oil & gas	0.80	4 full containment LNG tanks each with a working capacity of 225,500 m <sup>3</sup> and a regasification plant with capacity of 1500 BBTU/day	<b>Underway</b> : The works on the project have progressed by 18%. Construction works on the plant is expected to be completed in 2020.
Al-Khairan Power & Desalination Plant (IWPP)	Power & water	0.51	Net capacity of a min 1,500 MW of power and a min 125 MIGD of desalinated water	Bidding/Planning: The tenders for the main contract are not yet issued.
Umm Al Hayman Waste Water (PPP)	Power & water	0.47	Initial treatment capacity of 500,000 m <sup>3</sup> /d. Plant may replace Riqqa WWTP in future	Bidding: Bids are under evaluation; awarding is expected by 1Q 2018.
Kabd Municipal Solid Waste Project	Power & water	0.26	Waste to energy facility; 50% of all the municipal solid waste produced in Kuwait will be processed at the facility	Bidding: Awaiting final approval from State Audit Bureau to be awarded.
Al-Abdaliya (ISCC) Power Plant (CSP)	Power & water	0.22	280MW integrated solar combined cycle (ISCC) power plant, out of which 220MW will be powered by gas turbines and 60MW from solar energy	<b>Bidding</b> : The tender has been cancelled. The pre-qualification process on the same i expected to begin before end-2017.
Airport Expansion (New Passenger Building)	Transport	1.90	To increase the annual handling capacity of the airport to 20 million passengers and new runways and infrastructure expansion	<b>Underway/Planning:</b> Construction works are ongoing and expected to be completed by Q4 2022. Supervision panel established in order to prevent delays in construction.
Kuwait National Railroad (PPP)–P1	Transport	2.40	Railroad system linking Kuwait to rest of GCC; approximately 575 km in length	<b>Planning:</b> Project will consist of 6 packages. Expression of Interest has been postponed twice. Project delayed due to restructuring of Kuwait's land-based transpornetworks and delays in the GCC railway network project.

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# Consolidated Financials 9M 2017(USD million)

Income Statement (USD million)	9M-16	9M-17
Interest Income	1,609	1,808
Interest Expense	457	534
Net Interest Income	1,153	1,274
Murabaha and other Islamic financing income	311	378
Distribution to depositors and Murabaha costs	81	109
Net Income from Islamic financing	230	269
Net interest income and net income from Islamic financing	1,383	1,543
Net fees and commissions	326	339
Net investment income	15	52
Net gains from dealing in foreign currencies	80	79
Other operating income	3	5
Non-interest income	423	475
Net Operating Income	1,806	2,019
Staff expenses	355	374
Other administrative expenses	205	213
Depreciation of premises and equipment	41	38
Amortisation of intangible assets	11	8
Operating Expenses	612	632
Op. profit before provision for credit losses and impairment losses	1,195	1,386
Provision charge for credit losses and impairment losses	359	484
Operating profit before taxation	836	902
Taxation	69	66
Non-controlling interest	41	47
Profit attributable to shareholders of the Bank	726	789

Balance sheet (USD million)	Sep-16	Sep-17
Cash and short term funds	10,572	9,080
Central Bank of Kuwait bonds	2,377	2,011
Kuwait Government Treasury bonds	1,393	3,661
Deposits with banks	7,224	7,660
Loans, advances and Islamic financing to customers	45,927	47,872
Investment securities	10,721	10,747
Investment in associates	276	215
Land, premises and equipment	826	998
Goodwill and other intangible assets	2,151	1,930
Other assets	592	633
Total Assets	82,058	84,807
Due to banks and other financial institutions	25,629	24,987
Customer deposits	42,245	44,178
Certificates of deposit issued	1,331	1,820
Global Medium Term Notes (GMTN)		742
Subordinated Tier 2 bonds	413	413
Other liabilities	1,045	1,146
Total Liabilities	70,662	73,286
Share capital	1,865	1,958
Proposed bonus shares		-
Statutory reserve	834	933
Share premium account	2,658	2,658
Treasury shares	(257)	(257)
Treasury share reserve	46	46
Other reserves	4,535	4,437
Equity attributable to shareholders	9,681	9,774
Perpetual Tier 1 Capital Securities	697	697
Non-controlling interests	1,018	1,050
Total equity	11,396	11,522
Total liabilities and equity	82,058	84,807



# Consolidated Statement Of Income (USD million)

USD million	2014	2015	2016
Interest Income	1,678	1,912	2,174
Interest Expense	373	456	620
Net Interest Income	1,305	1,456	1,554
Murabaha and other Islamic financing income	284	348	418
Distribution to depositors and Murabaha costs	56	71	111
Net Income from Islamic financing	228	276	308
Net interest income and net income from Islamic financing	1,534	1,732	1,862
Net fees and commissions	398	424	434
Net investment income	133	105	21
Net gains from dealing in foreign currencies	89	108	116
Other operating income	6	11	3
Non-interest income	626	649	574
Net Operating Income	2,160	2,381	2,435
Staff expenses	400	448	470
Other administrative expenses	237	252	286
Depreciation of premises and equipment	50	50	54
Amortisation of intangible assets	17	16	14
Operating Expenses	703	767	823
Op. profit before provision for credit losses and impairment losses	1,457	1,614	1,612
Provision charge for credit losses	443	425	411
Impairment losses	36	113	87
Operating profit before taxation	978	1,077	1,114
Taxation	84	108	94
Non-controlling interest	39	47	55
Profit attributable to shareholders of the Bank	855	922	964



# Consolidated Statement Of Financial Position (USD million)

USD million	2014	2015	2016
Cash and short term funds	10,234	11,375	8,779
Central Bank of Kuwait bonds	1,747	2,627	2,447
Kuwait Government treasury bonds	1,126	1,242	1,611
Deposits with banks	6,700	4,662	7,868
Loans, advances and Islamic financing to customers	38,911	44,277	44,475
Investment securities	8,148	9,098	10,373
Investment in associates	390	303	241
Land, premises and equipment	665	740	833
Goodwill and other intangible assets	2,275	2,214	1,901
Other assets	531	567	557
Investment in an associate held for sale	452	-	-
Total Assets	71,178	77,104	79,085
Due to banks and other financial institutions	21,911	23,873	24,009
Customer deposits	36,791	39,403	41,196
Certificates of deposit issued	2,206	2,141	1,359
Subordinated Tier 2 bonds	-	407	407
Other liabilities	892	853	989
Total Liabilities	61,799	66,677	67,961
Share capital	1,568	1,647	1,841
Proposed bonus shares	78	82	92
Statutory reserve	784	823	921
Share premium account	2,287	2,287	2,624
Treasury shares	(257)	(254)	(254)
Treasury share reserve	49	46	46
Other reserves	4,161	4,374	4,156
Equity attributable to shareholders of the bank	8,669	9,005	9,425
Perpetual Tier 1 Capital Securities	-	688	688
Non-controlling interests	710	733	1,011
Total equity	9,379	10,427	11,125
Total liabilities and equity	71,178	77,104	79,085

